



eBay Secrets

Questions or Comments

<http://www.SecretstoOnlineAuctionSuccess.com/ebizmom>



eBay Secrets

Why should you listen to me?

Power Seller

Taught others to make extra \$\$

Taught my own kids

Continue to make \$\$ each & every month

I get new customers each & every month

Hold your hand – step by step



eBay Secrets

Why eBay? What's so great about eBay?

- Quick & Easy to Start
- Opportunity to expand existing business
- Opportunity to expand existing website
- Opportunity to grow into new website
- Gain more customers
- Perfect time to start – Summer Break
- Entrepreneurial education for you & kids



eBay Secrets

Getting Started on eBay

Pay with Time

Pay with Money



5 Secrets to Finding Products to Sell on eBay

Sell Stuff Around Your House



5 Secrets to Finding Products to Sell on eBay

What could you do with an extra \$32 a month?

Sponsor a child- Pay for clothes, food, education by making just \$32 profit on eBay each month

We sponsor a young boy, Sergio, as a family

My kids sponsor a young girl

www.Compassison.com



5 Secrets to Finding Products to Sell on eBay

1. Secret Techniques

Use Good Copy to write Descriptions

Sales Copy helps you beat the rest of the pack on eBay



5 Secrets to Finding Products to Sell on eBay

1. **Secret Techniques**

2. **Secret Strategies**

Reinvest profits from house stuff in eBay Business

Delegate – photos, shipping

New product - Garage/Estate Sales – use cell phone

Storage Units, \$\$ store, Close outs



5 Secrets to Finding Products to Sell on eBay

Big Mistake on eBay

Ignore Your eBay education

Follow 1 proven system – Educate yourself about what works

Saves you hours of time in long run



5 Secrets to Finding Products to Sell on eBay

1. Secret Techniques
2. Secret Strategies
3. Secret to Simplify

eBay Store – Buy in Bulk

Wholesale, Liquidator, Surplus, Drop-Ship

Research Companies



5 Secrets to Finding Products to Sell on eBay

www.liquidation.com

www.govliquidation.com

www.wholesale411.com

www.overstock.com

Google Search



5 Secrets to Finding Products to Sell on eBay

Biggest Mistake People Make on eBay

Don't follow 1 proven system to buy in bulk from qualified customers



5 Secrets to Finding Products to Sell on eBay

1. Secret Techniques
2. Secret Strategies
3. Secret to Simplify
4. Secret Hiding Places

Penny Saver, Thrifty Nickel

College Professors-Teachers-Book Reviewers

eBay – Lots, Misspellings



5 Secrets to Finding Products to Sell on eBay

What would you do with extra \$500 a month?

Pay off credit card debt

Pay off equity of mortgage

Pay for your summer vacation



5 Secrets to Finding Products to Sell on eBay

1. Secret Techniques
2. Secret Strategies
3. Secret to Simplify
4. Secret Hiding Places
5. Secrets to Increase Profits Exponentially



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Sell to Repeat Customers
Email Relationships



5 Secrets to Finding Products to Sell on eBay

Get in the Game Right Now

You never make money dreaming, wishing or hoping

Must Take Action Now



5 Secrets to Finding Products to Sell on eBay

From one of my students:

. . .Kerry walks you through every step from setting up a seller's account to customer service and feedback. I was very impressed with how simple she makes the process. I felt like I had Kerry sitting in my living room talking with me one on one. Without fail, anytime I had a question she answered it right there in her program . . .



Secrets to Online Auction Success

Over 9 hours video

Over 6 hours audio

Assignment Book

Resource Guide – my rolodex, templates, cheat
sheets, spreadsheets

Ebooks-My Mistakes, Transcriptions, pdfs

I'm still adding some content...



Secrets to Online Auction Success

Thursday, May 10 – 12noon Pacific

Get 30 minute advanced notice so you get Fast Mover
Bonuses (First 10, First 25)

Early Bird Notification – Sign up Now

<http://www.SecretstoOnlineAuctionSuccess.com/early.htm>

Or call 208-882-2477 and leave name, phone, email